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Thank you for contacting us about our tax and accounting service. My name is **Gregory Ganster, CPA**, and my wife, **Linda Ganster**, is an **Attorney \***. Linda is also a **Real Estate Broker**. We established our tax business in 1996, and our professional tax experience began in 1990.

We strive to give our clients the most benefit for their fee, which normally consists of us preparing the tax return at an **interactive meeting** with the client. By establishing a dialogue, asking questions, and listening, we are often able to find deductions that would otherwise be overlooked. **Very often, we can save you enough money to pay our fee.**

Most CPA firms ask the client to drop off the information for their personal tax return, and then the return is prepared in a back-room office, from a questionnaire filled out by the client. There is little or no interaction, and the tax return may or may not be reviewed by a CPA before it is handed back to the client, usually with a hefty fee.

The large national tax services prepare the tax return in front of the client, but there is no guarantee that the taxpreparer will be competent or experienced, or that you will get the same one next year. Generally, the office is not open year-round and no one from the office is available for questions after the tax season. The fee is usually higher also.

We feel that we offer a better and more reasonably priced alternative to either of the above scenarios. Our **special price of \$185**, reflects a **discount of \$40** off of our regular low price, and includes an analysis of Itemized Deductions on Schedule A, a few other items, and IL 1040. (Up to a **one-hour appointment**, new clients only) We can normally complete the Federal and Illinois 1040s, Itemized Deductions on Schedule A, and a few other items within the hour. However, there is an additional charge for Obamacare subsidies and penalties, Earned Income Credit, extra time, or more complex issues. We also offer **free electronic filing for all returns**. Our fee starts at **\$105** for less complex returns, which includes **\$20 off** for new clients. To assist our families, we will prepare your child's simple **dependent return for \$35** (limitations apply).

Since we are a **family-owned business**, we take pride in our customer service and appreciate every one of our clients. **Each of our taxpreparers is registered with the IRS and has taken a minimum of five full days of tax seminars last fall.** Please give us a call if you have any questions or would like to make an appointment. We are enclosing a checklist and a few other items that may be useful to you. Our website at **www.glindatax.com** has some of these same documents and many other useful items. Also, ask us about our **Referral Discounts**, you can receive **up to \$40 off** for every new client you send us.

Our **security procedures** include a **secure web portal** to transfer sensitive documents, a **HIPPA compliant fax** (the same as medical offices and hospitals must use), **password-protection** on all documents sent, **ADT alarm system** and two-step verification on email account.

Thank you,

Greg and Linda Ganster

**Disclosure:** Linda Ganster, a licensed Illinois attorney, is an owner of Glinda Company, Inc.

**Disclaimer:** Linda Ganster is an employee of Glinda Company, Inc., and acts only in the capacity of a tax preparer during the tax appointment. Linda may be reached at her separate company, the **Law Office of Linda Ganster LLC**, at **630-766-4322** to discuss any legal matters. No attorney-client relationship shall arise from any information contained in this letter without a written agreement signed by both the client and the attorney. This is attorney advertising material and not intended to be solicitation nor legal advice.